## CHFA-Approved Lenders Mortgage Program Training



### **Our Mission**

To alleviate the shortage of housing for low-to-moderate income families and persons in this State and, when appropriate, to promote or maintain the economic development of this State through employer-assisted housing efforts.





### **Our Values**

## To meet our mission, our customers, partners and employees can trust us to:



#### **Act with Integrity**

We honor our responsibility to be sincere, honest, transparent and accountable in our work.



#### **Bring Compassion to our Customer focus**

We bring courtesy, responsiveness, efficiency and respect to all of our relationships.



#### Work as a Team

We achieve a common goal through teamwork, communication, and sharing our knowledge and resources.



#### **Partner to Innovate**

We are an innovative partner who is forward-thinking, committed to continuous improvement and open to new ideas and perspectives.



#### **Take care of our Resources**

We responsibly and prudently manage the resources that have been entrusted to us to ensure the long-term sustainability of our mission.



## www.chfa.org



Contact Us 1-844-CT1-HOME Q





Homebuyers & Homeowners >

Lenders, Real Estate Agents, Counselors v

Developers, Owners & Property Managers v



#### Homebuyers & Homeowners

- O CHFA First-time Homebuyer Guide
- All Homebuyer Mortgage Programs
- CHFA Homes For Sale
- Homebuyer Education
- CHFA- Approved Lenders
- Foreclosure Prevention Resources

#### Lenders, Real Estate Agents, Counselors

- > Homebuyer Mortgage Programs
- Sales Price & Income Limits
- CHFA Resource Map
- > Loan Status Information
- > CHFA- Approved Housing Counselors

#### Developers, Owners & **Property Managers**

- Multifamily Affordable Housing Financing
- Asset Management/Compliance Guidelines
- Property Management Resources
- Design and Construction Criteria
- Consolidated Application Materials



### What Makes CHFA Different?

- Caretaker for the First-Time Homebuyer:
  - CHFA assists with eliminating obstacles for first-time homebuyers.
- Competitive Interest Rates:
  - CHFA has below market interest rate mortgages for first-time homebuyers or individuals that have not owned a home in the past three years.
- Recapture Tax Provision:
  - Updated in March, 2013.
- Income & Sales Price Limits:
  - Apply to CHFA mortgages.
- CHFA Down Payment Assistance Loan Program (DAP)
  - Homebuyer(s) may apply for down payment assistance.



## CHFA and Bond Compliance Requirements

#### First-Time Homebuyer

 Borrower must be a first-time home buyer or have not owned a home in the past three years. Borrowers who have owned a home previously may also apply if they plan to purchase in a Federally Targeted Area of the State and do not own property at the time of loan closing.

#### Income Limits

- Varies by town and city.
- Differs between households of less than three residents and households of three or more residents.

#### Sales Price Limits

- Varies by town and city.
- May differ slightly between new and existing homes in the same city or town and for homes found in Federally Targeted Areas.

#### Homebuyer Education

- Pre-Purchase Homebuyer Education
- Pre-Closing Homebuyer Education
- Landlord Education
- Financial Fitness

## **Targeted Areas**

Certain areas of CT are designated as Federally "Targeted Areas" based on IRS guidelines.

CT currently has 20 towns designated as Federally "Targeted Areas".





## **Benefits of Targeted Areas**

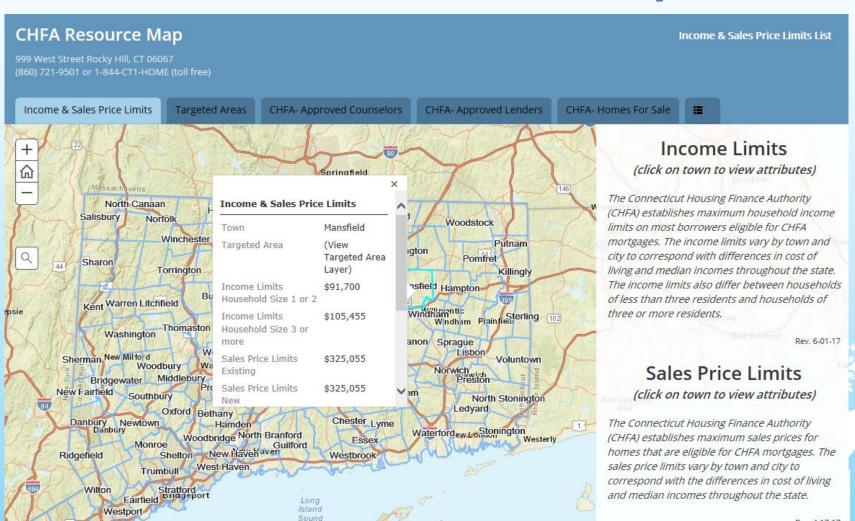
- If the prospective homebuyer(s) purchase a home in a Federally designated "Target Area", they will receive an additional .25% discount on CHFA's published interest rate.
- The first-time homebuyer requirement is waived. (Homebuyer(s) may not own any other property at the time of closing).
- The income limit is waived *unless* the homebuyer(s) are also using CHFA Downpayment Assistance Program loan funding.
- Homebuyer(s) may not combine the Target Area rate discount with any other rate discount.

## **CHFA Resource Map**

- The CHFA Resource Map is an all-in-one tool to help you find eligibility information for a CHFA mortgage.
- By clicking on the tabs above the map you can see:
  - Income and Sales Price Limits
  - Federally "Targeted Areas"
  - CHFA-Approved Lenders
  - CHFA Homes for Sale



## **CHFA Resource Map**



Stamford
Gree Greenwich Stamford
White Plains

Rev. 4-17-17

### **Income Limits**

#### Mortgagor(s) income used only for repayment

#### Household size is for income limit eligibility

#### CONNECTICUT HOUSING FINANCE Connecticut Housing Finance Authority - INCOME LIMITS - Eff. 6-4-2018 The Home of Your Own - Homeownership - Reverse Annuity Mortgage Programs use "Statewide" Income Limits: \$96,300 (1 or 2 persons) \$110,745 (3 or more persons) All other Programs use "Town" Income Limits as shown below except where not applicable (i.e. Targeted Areas for loans without CHFA DAP) HOUSEHOLD SIZE "Town" Income Limits HOUSEHOLD SIZE "Town" Income Limits HOUSEHOLD SIZE "Town" Income Limits Fairfield County 1 or 2 3 or more Litchfield County, cont. 1 or 2 3 or more New Haven County, cont. 1 or 2 3 or more Bethel 129,710 149,165 Canaan 96,800 111,320 Prospect 96,800 111,320 96,800 111.320 111.320 Bridgeport \*All Areas 116,160 135,520 Colebrook Seymour 96,800 Brookfield 149,165 Cornwall 111.320 Southbury 129,710 96,800 96,800 111.320 Danbury 129.710 149.165 Goshen 96,800 111,320 Wallingford 96.800 111,320 \*Targeted Areas 139,560 162,820 Harwinton 96,800 111.320 Waterbury \* All Areas 116,160 135,520 West Haven Darien 134.900 155,135 Kent 96,800 111,320 96,800 111,320 Easton 116,160 135,520 Litchfield 96,800 111.320 Wolcott 96,800 111.320 Fairfield 135,520 Morris 96,800 111.320 Woodbridge 96,800 111.320 116,160 Greenwich 134,900 155,135 New Hartford 96,800 111.320 New London County 1 or 2 3 or more Monroe New Milford 111.320 Bozrah 111.320 116,160 135.520 96,800 96,800 New Canaan Norfolk Colchester 134.900 155.135 96.800 111.320 126,730 110.200 New Fairfield 149,165 North Canaan 96.800 111,320 East Lyme 129.710 96.800 111,320 Franklin Newtown Plymouth 129 710 149,165 96,800 111 320 96 800 111.320 Norwalk 134,900 155,135 Roxburv 96,800 111.320 Griswold 96 800 111,320 \*Targeted areas 161,880 188,860 Salisbury 96,800 111,320 Groton 96,800 111,320 Redding 129,710 149,165 Sharon 96,800 111.320 \*Targeted Areas 116,160 135,520 Ridgefield 129,710 149.165 Thomaston 96,800 111.320 Lebanon 110.200 126,730 Shelton 116,160 135,520 Torrington 96,800 111.320 Ledvard 96,800 111.320 Sherman \*Targeted Areas 116,160 135,520 Lisbon 129,710 149,165 96,800 111.320 Stamford 134,900 155,135 Warren 96,800 111,320 Lyme 96,800 111,320

## **Sales Price Limits**

#### Connecticut Housing Finance Authority - SALES PRICE LIMITS



Effective June 4, 2018

Fairfield County	Existing	New
Bethel	553,760	553,760
Bridgeport	553,760	553,760
*Targeted Areas	676,820	676,820
Brookfield	553,760	553,760
Danbury	553,760	553,760
*Targeted Areas	676,820	676,820
Darien	553,760	553,760
Easton	553,760	553,760
Fairfield	553,760	553,760
Greenwich	553,760	553,760
Monroe	553,760	553,760
New Canaan	553,760	553,760
New Fairfield	553,760	553,760
Newtown	553,760	553,760
Norwalk	553,760	553,760
*Targeted areas	676,820	676,820
Redding	553,760	553,760
Ridgefield	553,760	553,760
Shelton	553,760	553,760
Sherman	553,760	553,760
Stamford	553,760	553,760
*Targeted Areas	676,820	676,820
Stratford	553,760	553,760
Trumbull	553,760	553,760
Weston	553,760	553,760
Westport	553,760	553,760

Litchfield County, cont.	Existing	New
Canaan	329,290	329,290
Colebrook	329,290	329,290
Cornwall	329,290	329,290
Goshen	329,290	329,290
Harwinton	329,290	329,290
Kent	329,290	329,290
Litchfield	329,290	329,290
Morris	329,290	329,290
New Hartford	329,290	329,290
New Milford	329,290	329,290
Norfolk	329,290	329,290
North Canaan	329,290	329,290
Plymouth	329,290	329,290
Roxbury	329,290	329,290
Salisbury	329,290	329,290
Sharon	329,290	329,290
Thomaston	329,290	329,290
Torrington	329,290	329,290
*Targeted Areas	402,470	402,470
Warren	329,290	329,290
Washington	329,290	329,290
Watertown	329,290	329,290
Winchester	329,290	329,290
Woodbury	329,290	329,290
Middlesex County	Existing	New
Chester	325,055	325,055

New Haven County, cont.	Existing	New
Prospect	281,645	281,645
Seymour	281,645	281,645
Southbury	281,645	281,645
Wallingford	281,645	281,645
Waterbury * All Areas	344,235	344,235
West Haven	281,645	281,645
Wolcott	281,645	281,645
Woodbridge	281,645	281,645
New London County	Existing	New
Bozrah	271,160	271,160
Colchester	271,160	271,160
East Lyme	271,160	271,160
Franklin	271,160	271,160
Griswold	271,160	271,160
Groton	271,160	271,160
*Targeted Areas	331,420	331,420
Lebanon	271,160	271,160
Ledyard	271,160	271,160
Lisbon	271,160	271,160
Lyme	271,160	271,160
Montville	271,160	271,160
New London *All Areas	331,420	331,420
North Stonington	271,160	271,160
Norwich	271,160	271,160
*Targeted Areas	331,420	331,420
Old Lyme	271,160	271,160

## **Homebuyer Education**

- CHFA requires Homebuyer Education for **ALL** CHFA Programs. (Bulletin #84)
- CHFA offers Online Homebuyer Education classes through our partnership with eHome America.
- If your borrower chooses the Online class, you must click the "YES" box on the "Submit Reservation" screen on CHFA's LOS system.
- When the loan is submitted in LOS, the system will provide the Lender a free coupon code which should be given to the borrower to register for the Online class "free of charge".

See: <u>www.chfa.org</u> – Homebuyer Education page for Homebuyer and Lenders Online Homebuyer Registration instructions.

## Homebuyer Education, cont.

- A minimum of a 3-hour Pre-Closing Homebuyer Education class is required for at least one borrower.
- For joint applications, only one borrower is required to attend the class however, CHFA strongly recommends both borrowers participate for the greatest benefit.
- Borrowers must take the class in person or online with a CHFA / HUD Approved Counseling Agency.
- Lenders must provide the homebuyer with the free CHFA coupon code obtained from LOS, for the online course.
- Borrower(s) are encouraged to take the class ASAP.
- Borrower(s) purchasing multi-unit properties (2-4 Family units) are also required to attend a Landlord Education Counseling class\*.

<sup>\*</sup>Both the Pre-closing and Landlord Counseling Certificates are required for multi-unit property homebuyers.

## Homebuyer Education cont.

- Pre-Purchase Education: (Reservation not required)
  - 8-hour Homebuyer Education Class:

Provides an overview on what it takes to become a successful homeowner. (from seeking pre-approval for a mortgage to making an offer to the closing process)

- Pre-Closing Homebuyer Education: (Reservation required)
  - 3-hour Homebuyer Education Class (or Online E-Home America class):

    Provides an overview of budget planning, home maintenance, and foreclosure prevention. At least one CHFA applicant is required to attend this course.
- Landlord Education:

Provides an overview of the issues a homebuyer should understand before owning a multifamily home. This class is required for CHFA homebuyer(s) buying a 2-4 family home.

Foreclosure Prevention Counseling is also available.

## **Federal Recapture Tax**

#### Recapture tax <u>may be owed</u> if:

- 1. A borrower sells the home within nine (9) years of purchase; and
- 2. Earns significantly more income than when he/she bought the home; and
- 3. Has a gain from the sale.

#### Recapture tax would not be owed if:

- A home is sold any time after nine (9) years of purchase.
- A borrowers household income does not rise significantly over the life of the loan. (generally more than five percent per year)
- Home is sold within nine (9) years but there is no gain on the sale.

CHFA borrowers will receive disclosure information at the time of application and at the loan closing. These disclosures indicate the federal income limits effective during the nine (9) years of ownership when the tax may come due, if all of the above conditions are present. You may also find additional information regarding recapture tax by obtaining IRS Form 8828 with instructions found on the IRS website at <a href="https://www.irs.gov.">www.irs.gov.</a>

Note: Borrower(s) may be eligible to receive reimbursement from CHFA if required to make the Federal Recapture Tax payment and they complete the required CHFA forms.

## File Must Meet Investor and Insurer Guidelines

- FHA
- FHLMC
- FNMA
- USDA
- VA



## **Eligible Properties**

CHFA requires owner occupancy of the home purchased for the life of the loan.

- Single Family homes, Townhouses, and PUDs (existing and new).
- Condominiums (must be FHA/VA/FNMA/FHLMC approved).
- Multifamily homes (2 to 4 units) must have been residential properties for the last 5 years.
- Newly constructed 2 family homes (in Targeted Areas).

## Eligible Properties Condominium

#### Condominiums:

- CHFA Approval of Condominiums is not required unless the condo is deed restricted for affordability to low-to-moderate income homebuyers or first time homebuyers.
- Please send email to <u>sfaminquiry@chfa.org</u> for approval (if applicable).





## Eligible Properties Condominium

- FHA Approved Condominiums
- VA- Approved Condominiums
- Fannie Mae/Freddie Mac eligible for Conventional loans

#### The following documentation is acceptable:

- CHFA Condo Eligibility Certificate; or
- CPM (Condo Project Manager) FNMA; or
- Lenders own form verifying Condo eligibility.
- Condo Questionnaire and Full Budget is required for loans delivered to IHFA requiring full condo review. If DU allows limited review, Lender is to put a memo stating as such in file and Questionnaire/Full Budget are not required.

### **CHFA INTEREST RATES**

• CHFA offers two point options for all products
(FHA 203(k) Rehabilitation Loan Programs - Standard = 2.50% and Limited = 1.50%)

#### RATE STRUCTURE EXAMPLE

Government	Non-Government		
Rate	Rate	<b>Point</b>	APR
3.000%	3.25%	1.00	(APR range 3.100% - 3.750%)
3.375%	3.625%	0.00	(APR range 3.475% - 4.125%)

(The margins between government and non-government rates are subject to change with interest rate changes published every Tuesday & Friday by 12 noon)

Targeted Areas allow for .25 % discount on interest rates.

CANNOT BE COMBINED WITH PROGRAMS THAT OFFER THE DISCOUNTED RATES AS LISTED BELOW

The following programs offer a rate reduction discount of .125%:

Homeownership, Home of Your Own, Military, Police, Teachers Programs

### Rate Lock & Reservation of Funds

#### **CHFA Rate Lock**

- Reservation of Funds 90 Days
- Commitment Rate in effect for 90 Days





## **Editing Reservations**

 Reservations may be edited by the lender's designated CHFA LOS Senior Loan Processor or CHFA LOS Admin.

#### **Edits can include:**

- Changing point structure
- Changing subject property address
- Adding or deleting co-borrowers
- Adding or deleting DAP or other Subordinate Financing

## Additional Fees Authorized by CHFA

- Loan Processing Fee = \$395.00
- Loan Underwriting Fee = \$395.00
- MERS Fee up to \$75.00 (for IHFA loans only)

These fees are applicable to CHFA 1st mortgage loan transactions only.

## CHFA Mortgage Programs Connection Authorities Programs



### **CHFA – Approved Lenders can originate Government and Conventional Mortgages** which include:

- FHA
- VA
- **USDA**
- FNMA
- FHLMC



## **HFA Preferred™ Programs**

- HFA Preferred™ and HFA Preferred™ Uninsured Programs allow first and second mortgage loan financing to eligible first-time homebuyers in compliance with CHFA and Fannie Mae (FNMA) eligibility requirements.
- These programs offer a 30-year fixed rate mortgage with low cost mortgage insurance coverage requirements.
- Mortgage insurance is required when the amount financed exceeds 80% of the appraised value or purchase price, whichever is less.

## **HFA Advantage® Programs**

- HFA Advantage® and HFA Advantage®Uninsured Programs
  allows first and second mortgage loan financing to eligible
  first-time homebuyers purchasing a single family
  residence in compliance with CHFA and Freddie Mac
  (FHLMC) eligibility requirements.
- These programs offer a 30-year, fixed rate mortgage with low cost mortgage insurance coverage requirements.
- Mortgage insurance is required when the amount financed exceeds 80% of the appraised value or purchase price, whichever is less.

## **Teachers Mortgage Assistance Program**

• The <u>Teachers Mortgage Assistance Program</u> offers home loans at below-market interest rates to Connecticut public school and vocational-technical teachers who qualify. The prospective homebuyer(s) will receive an additional .125% discount on CHFA's published interest rate.

#### First way to qualify:

 Teachers certified and teaching in a subject matter shortage area may qualify for the Teachers Program in any school district in CT.

#### Second way to qualify:

 Teachers may qualify for the Teachers Loan Program if they intend to purchase a home in the same priority or transitional school district where they are teaching.

## Police Homeownership Program

- The <u>Police Homeownership Program</u> encourages Police Officers to purchase homes and reside in communities where they work by offering home loans at below-market interest rates. The prospective homebuyer(s) will receive an additional .125% discount on CHFA's published interest rate.
- The homebuyer must be a municipal or state police officer, purchasing a home in a designated area of a participating town.
- Municipal Police Officer:
  - The homebuyer must work in the town where they purchase their home.
- State Police Officer:
  - The homebuyer may purchase a home in any participating city or town.

## Military Homeownership Program

- The <u>Military Homeownership Program</u> is designed to help the men and women who serve our country realize the dream of homeownership at below market interest rates to members of the U.S. Military, Reserve, or National Guard. The prospective homebuyer(s) will receive an additional .125% discount on CHFA's published interest rate.
- The homebuyer must be a veteran, full-time active duty, Reserve or National Guard service member of the United States military. Unmarried surviving spouses or civil union partners of eligible veterans may also be eligible.

## FHA 203(k) Standard and 203(k) Limited Rehabilitation Mortgage Programs

- The FHA 203(k) Standard and Limited Rehabilitation Mortgage Programs offer mortgage financing for homebuyer(s) interested in purchasing a home in need of repairs.
- 203(k) Standard Program: allows for full structural alterations and repairs of damage to the home (i.e. chimneys, walls, roof, and ceilings as well as termite and water damage).
- 203(k) Limited Program: allows for improvements and repairs with costs between \$5,000 \$35,000 including these repairs: full conversion of a single family home to duplex, installation of energy-efficient features, and repair of flooring, roofing, and handrails.

## **Home of Your Own Program**

- The <u>Home of Your Own Program</u> offers home loans at below-market interest rates to homebuyer(s) who are disabled or who have a disabled member of the household. The prospective homebuyer(s) will receive an additional .125% discount on CHFA's published interest rate.
- The homebuyer(s) must provide proof of the disability to your lender. The disability can be established with documentation.

## Homeownership Mortgage Program

- The <u>Homeownership Mortgage Program</u> offers mortgages at below-market interest rates to tenants of publicly assisted housing who wish to transition from renting to homeownership. The prospective homebuyer(s) will receive an additional .125% discount on CHFA's published interest rate.
- The homebuyer must be a tenant of public housing or receive public housing assistance through the Section 8 Rental Assistance Program, the Department of Developmental Services, or the State Moderate Rental Program.

## **CHFA Insured Pilot Program**

 The <u>CHFA Insured Pilot Program (CIPP)</u> offers credit worthy homebuyer(s) with credit scores less than or equal to 620 an opportunity for mortgage loan financing currently not available due to minimum credit score overlays set by Lenders or PMI companies and are <u>not</u> eligible for delivery to Idaho Housing and Finance Association (IHFA) for purchase and pooling.

CIPP loans approved for financing will be insured and purchased by CHFA.

## LOAN PROGRAM OUTLINES & UNDERWRITING GUIDES





LOAN PROGRAM
OUTLINES & UNDERWRITING
GUIDES

999 West Street, Rucky Hill, CT 06067-4005 Phone: (860) 721-9501 Fee: (860) 571-3550 Website: www.chfa.org. CHFA has prepared a reference guide for our Lenders which pertains to the many loan programs offered, and includes information regarding underwriting overlays, credit scores, applicable servicers, and more

Go to chfa.org

Lenders/Mortgage Program Resources see PDF titled:

LOAN PROGRAM OUTLINES AND UNDERWRITING GUIDES



# UNDERWRITING CHFA HOMEBUYER MORTGAGE PROGRAMS



### **All Mortgage Programs without DAP**

The maximum **monthly** housing expense ratio allowed must be in compliance with the insurer or guarantor guidelines.

- FHA and HFA Preferred: Lenders may follow AUS / Total Scorecard for loans with Approve/Eligible findings up to a maximum total DTI of 50%.
- HFA Advantage, USDA-RD and VA Guaranteed: Lenders may follow AUS/GUS for loans with Approve/Accept/Eligible findings up to a maximum total DTI of 45%.

When applicable, CHFA DAP guidelines will also apply

# How to Calculate Income the CHFA Way



- REPAYMENT: Income Used to Qualify for Payment
  - Follow insurer/investor guidelines. Consider DAP overlays when applicable.
- INCOME LIMITS: All Income Earned by Borrower(s)
  - Follow CHFA income analysis worksheet.

Only the Borrower(s) income is considered for repayment and income limits calculations

**AND** 

Borrower income limits will be based on household size

See Income Limits Guide

### **Income Considerations For Limits**

Aggregate mortgagor(s) income (gross income) shall include ALL sources from where borrower(s) receive income, whether used for repayment or not.

### **Examples include, but are not limited to:**

Alimony Military Allowance

Annuity Military Reimbursement

Bonus Overtime

Child Support Pension

Commission Rental Income

Dividends Retirement

Disability Social Security/VA Benefits

Foster Care Welfare

Include any other recurring source of income received by borrower(s)

### **Tax Returns**

CONNECTICUT HOUSING FINANCE AUTHORITY

Why three years?

Dependents

Additional Income



# Downpayment Assistance Program Overview

CHFA DAP 2nd mortgages are only available with CHFA first mortgage loan financing.

Effective with Reservations on or after April 1, 2018

- Borrowers may apply for down payment assistance ONLY. (Closing costs are no longer eligible for inclusion in the CHFA DAP Loan Amount)
- Rate and term for CHFA DAP is the same as the first mortgage.

# Structuring Loans with DAP Conventional Financing

- 1. If purchasing a single family, condominium or PUD with maximum financing of 97% LTV, borrowers may apply for 3% DAP for down payment. Maximum 100% CLTV.
- 2. If purchasing a multi-family (2-4 unit) property with maximum financing of 95% LTV, borrowers must contribute 3% of their own funds and can apply for 2% DAP\* for down payment. Maximum 97% CLTV.

\*HFA Advantage Program - Single Family Only

Note: If the LTV is less than 97% on SFR or 95% on 2-4 unit, borrower is not eligible for DAP

# Structuring Loans with DAP Government Loans

- FHA If purchasing a 1-4 unit residence, condominium or PUD with maximum financing of 96.5% LTV, borrower may apply for 3.50% DAP for down payment.
- UFMIP must be included in the first mortgage.
   Maximum 100% CLTV.

Effective with Reservations on or after April 1, 2018

DAP is not available for VA or USDA first mortgages

# CHFA Second Mortgage Loan (DAP) Underwriting Ratios

- The monthly Housing-To-Income expense ratio is 35%.
- The monthly Total-Debt-To-Income ratio is 43%.

### **NO EXCEPTIONS**

 Income used to calculate housing and debt ratios will be limited to a total of 60-hours of income from either fulltime employment combined with over-time earnings; or full-time employment combined with part-time employment earnings.

## Delinquent Credit

(Eligibility Requirements For Loans With CHFA DAP)

- CHFA will continue to require payment of all delinquent accounts including collections and charge offs and outstanding judgment accounts as well as any State or Federal past due tax obligation including accounts with established payment arrangements <u>without</u> <u>exception</u>.
- Eligibility for financing after Bankruptcy, Foreclosure, Short-Sale or Deed in Lieu is the greater of:
  - Three (3) years from the date of the event
     or -
  - The amount of time required by the insurer

(i.e. FHA, VA, USDA or PMI) or investor, (FNMA/FHLMC)

The date of the event will be determined by the discharge or dismissal date of the derogatory credit event

### **DAP Loan Amount and Asset Limitation**

- All available borrower assets exceeding \$10,000 must be used toward the cost of acquisition of the property.
- Retirement funds are not to be included in the asset test calculations.
- Liquid assets include all assets of the proposed mortgagor(s) only.
- Types of asset accounts include: Checking, Savings, CDs, Money Market Funds, Custodial Accounts, Stocks, bonds, etc.

# 2 – 4 Family Unit Reserves Requirement

- CHFA requires Lenders to collect the amount of reserves that is in compliance with the guidelines of the insurer, (i.e. FHA, VA, USDA or PMI) or investor (FNMA/FHLMC).
- If reserves are required, borrower will be allowed to keep the greater of, the required reserve amount - OR - \$10,000.
- 401k funds may be included to meet the reserve requirement.



## **Bank Statements**



Transfers

Employment

Overdrafts

Other regular deposits/payments



# **Paystubs**

CONNECTICUT HOUSING FINANCE AUTHORITY

Deductions

Direct Deposits

CSE Credit Union



## **DAP Allowable Closing Costs**

- Closing costs on DAP loans may not exceed \$450.\*
- CHFA Approved Lenders may charge a \$200 application fee for processing DAP loans and actual costs for the recording fees.
- Title insurance is not required on a DAP loan, however, Lenders may collect up to a maximum of \$150\* for settlement agent expenses associated with closing the second mortgage loan.

\*If the lender charges \$200 application fee and the actual recording fees exceed \$100, the maximum settlement agent fee must be decreased for total allowable fees to not exceed \$450.

If necessary, other fees should also be adjusted to insure that the total allowable fees do not exceed \$450.

### **IMPORTANT NOTE**

The CHFA DAP eligibility and underwriting criteria does not apply to applications when only first mortgage loan financing is applicable.

\*\*\*\*\*\*\*\*\*\*\*\*\*

First mortgage applications will continue to be processed under the eligibility and underwriting criteria described in:

SECTION 3 – ELIGIBILITY; and

**SECTION 5 – UNDERWRITING** 

of the CHFA Home Mortgage Program - Operating Manual

\*\*\*\*\*\*\*\*\*\*\*\*

DAP eligibility and underwriting criteria is described in: SECTION 8 – DOWNPAYMENT ASSISTANCE PROGRAM

NOTE: Files should be fully underwritten and recommended for CHFA approval by the <u>Lender prior</u> to submission to CHFA.

### **CHFA DOCUMENTS**



- Understanding Recapture Tax
- Notice of Potential Recapture Tax
- 4506T
- Borrower Eligibility Certificate
- DAP Application and Qualifying Worksheet
- DAP Borrowers Certificate



# Assembling the Loan File For CHFA Underwriting



### **Transmittal**



Is the transmittal signed?

Subordinate financing?

FHA – EIN 06-1267528

Correct DAP monthly payment?



## 1003



Complete?

Declarations

Dependents

Manner In Which Title Will Be Held

# **AUS Findings**



 Run as HFA Preferred or HFA Advantage?

Match Transmittal

Community Seconds



### CHFA - LOAN FILE SUBMISSION FORM

### SERVICER: IDAHO HOUSING AND FINANCE ASSOCIATION

### CONVENTIONAL MORTGAGES



(Form for HFA Preferred ™/ HFA Advantage ® & Uninsured Only)

CHFA LEAN LOAN		Date:	
All Files Submitted To CHFA Are Required To Be Scanned In Checklist Order			
COMPLETE THE FOLLOWING TO SUBMIT LOANS IN CHFA LOS:			
Update All Applicable Fields In LOS - Confirm Program Type & Interest Rate - Including DAP Worksheet (If applicable)			
Complete And Submit CHFA LOS Additional Data Screen			
Upload The Final Loan Application	ion (1003) In CHFA LOS		
	LENDER / SELLER CO	ONTACT INFORMATION	
File Contact Name & Title	Telephone & Ext.	Contacts Email Address	
	BORROWER	INFORMATION	
CHFA Loan # IHFA		Primary Borrower Name (Last, First)	
LOAN FILE SUBIMISSION TO INCLUDE, but is not limited to the following documentation (as applicable). Documentation requirements may differ by program.			
CRI	EDIT PACKAGE DOCUMENTS	- CHECK ONLY ITEMS APPLICABLE	
	Commitment / Loan E	xceptions / Transmittal	
File Submission Checklist - CHFA Form 009-1107 - ID  Loan Exception Documentation			
2 Other Subordinate Financing - Initia	al Financing Approval Document	Final Transmittal Summary (1008) FNMA (dated/signed by Underwriter)	
(i.e. Housing Dev.	. Fund, Equity Builder, City of HTFD, etc.)		
First Mortgage Loan Approval & Application			
Final/Verified Loan Application (100	03)	a AUS Findings - Final version (DU, LP)	
Initial Loan Application (1003) (sign	ned by Borrower & Ln Originator)	Private Mortgage Insurance Certificate - Copy (if applicable)	

	Credit & Fraud Checks						
1	Credit Supplements (if applicable)	5	Credit Report Inquiry Explanation with Documentation - signed & dated				
2	Credit Report - RMCR / Tri-Merge (associated to AUS, if applicable)	6	Divorce Decree / Property Separation Agreements (if applicable)				
3	Bankruptcy Report / Discharge (if applicable)	7	Child Support Verification (if applicable)				
4	Letter addressing Adverse Credit and/or Discrepancies - signed & dated	$\Box$					
Ħ	į	$\Box$					
	Income / Employment - (Most recent Documentation on Top)						
1	Income Analysis Worksheet - Lender or CHFA Form 064-0309 (Repayment)	7	Academic Student Transcript - for full-time student (or pay stub) if DAP LN				
2	Income Analysis Worksheet - Lender or CHFA Form 064-0309 (Income Limit	8	IRS Tax Return Transcripts - 3 most recent - 1 yr if targeted area				
3	Verification of Employment (past 2 yrs with start/end dates)		~ or ~				
4	Current paystubs (reflecting 30 days & YTD income)	8	Fed. Tax Return-Personal Signed 3 most recent - 1 yr if target area - all schedules				
5	Verif. of Supplemental Income - Soc Sec, Pension Award (or per AUS)	8	Fed. Tax Réturn-Business Signéd 3 most recent - 2 yrs if target area - all schedules				
6	W-2's, 1099's - Most recent 2 yrs	9	Income Letter(s) of Explanation (if applicable)				
	Assets - (Most recent Documentation on Top)						
1	Cleared Earnest Money Check (copy) with source of funds (if applicable)	4	Any Additional Supporting Asset Documentation (if applicable)				
2	Gift Documentation per FNMA guidelines	5	Asset Statements (Bank name & ownership) most recent 3 mths - all accounts				
3	DAPS: Document source of deposit & withdrawals >10% of mnthly income	$\overline{}$					
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	Property ,	/ A	ppraisal				
1	Appraisal Report (include Photos, Street View, Comparables)	6	Flood Hazard Notice				
2	Final / Repair Inspection with Photos - FNMA 1004D (if applicable)	7	Verification of Property Census Tract - FFIEC Geocoding print-out or Other				
3	Certificate of Occupancy (if applicable)	8	Purchase Agreement - short sale agreement, probate approval(fully executed)				
4	Evidence Condo is FNMA Eligible - CHFA Form 013-490 - or - Equivalent	9	Purchase Agreement - All Addendums & Counter Offers (fully executed)				
5	Flood Life of Loan Determination Certificate						
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### IHFA Conventional Mtg - Continued

CHFA REQUIRED DOC	CUMENTS (if applicable)
Federal Recapture Tax Notice - Potential Tax - 051-0597	Police Statement of Eligibility - 031-027
Federal Recapture Tax Notice - Understanding Tax - 050-0597	Teacher Statement of Eligibility - 031-030
Federal Recapture Tax Notice - Method to Compute (LEAN Only)	Military Form DD214 Separation Documents (Honorable Discharge)
IRS Form 4506-T - Copy (completed & signed for each Borrower)	
Borrower Eligibility Certificate - 014-1107	Homeownership Counseling
BAP - Application for Downpayment Only - DAPappOnly	Pre-Closing Homebuyer Education Certificate (3Hr)
DAP - Borrower's Certificate - DAP 95-05	Pre-Purchase Homebuyer Education Certificate (8Hr)
Loan Estimate (LE) Initial Disclosure (1st Mtg & DAP if applicable)	Online Homebuyer Education (e-Home America) Certificate
Landlord Verif. of Tenant Address - 060-1005 or Lease, or Recertification	Financial Fitness Certificate
	Landlord Certificate (if multifamily)
CLOSING DOCUMENTS - IDAHO	HOUSING AND FINANCE ASSOC.
Final FNMA 1003 uploaded in "Lender Connection" Web Portal	Documents Delivered Electronically in "Lender Connection"
"Lender Connection" Loan Information Completed Online	Original/Final Documents Mailed To: Idaho Housing and Finance Association - 565 W. Myrtle St Boise, ID 83702
Detail Purchase Advice Funding Sheet - CHFA Form 066-0408	Participating Lender Certification - CHFA Form 019-1101
LEAN Lender Commitment Letter - Fully Executed	New Construction Exhibits (if applicable)
Commitment Letter - (CHFA) - Fully Executed	UCDP - Submission Summary Report
CHFA DAP (Subordinate Financing) - Copy Executed Commitment Letter Only	UCD - (Uniform Closing Dataset) - Final Submission Report - Eff. 9/25/2017
Other Subordinate Financing - Copy Second Mortgage Note & Deed	Private Mtg Insurance Certificate
5 IHFA - Certif. of Accelerated Delivery Form 1040 (see Lender Connection)	Private Mtg Insurance Cancellation Disclosures - Assigned to HomeLoanServ
Flood Life of Loan Determination - Certificate Transferred to HomeLoanServ	Servicing Transfer Discl "Goodbye Letter" Borrower notified of HmLnServ info.
7 Flood Insurance Policy (if applicable) HomeLoanServ listed loss payee w/LN#	21 Original Note (First Mtg) - Endorsed to IHFA
Hazard Ins. Policy/Binder - HomeLoanServ listed loss payee with LN #	Mtg Deed/Sec. Instr., Applicable Riders, Legal Descrip - Copy (First Mtg)
Hazard Ins Condo Master Insurance Policy (if applicable)	Immigration & Naturalization Services (INS) Card - Copy
Hazard Ins Condo "Walls In" Binder - H-06 policy (if applicable)	Legal Address matches Note, Deed, 1003 App'l, AUS, Flood Cert., Ins. etc.
Mortgage Assignment to IHFA - ISAOA ATIMA -Copy (if not utilizing MERS)	Borrower Signature Affidavit - 014-0718 - S
Title Ins. Policy - Final with Chain of Title & Property Tax Info.	Closing Discl. (CD) Initial & Final with Settlement Agent disbursement sheet
Initial Escrow Account Disclosure	Loan Estimate (LE) Revised - Change of Circumstance Form, if applicable

Well, Septic Inspections (if applicable)

	**Recorded Mtg & Assignment, Title Policy and FHA MIC/VA LGC/USDA-RD LNG must be delivered within 90 days of loan purchase**					
	CHFA DAP Closing Documents (if applicable)					
	Homeowners insurance policy to include second mortgagee clause as follows:  Connecticut Housing Finance Authority C/O HomeLoanServ, its successors and/or assigns as their interests may appear: P.O. Box 7899-Boise, ID 83707					
1	Executed Commitment Letter - Copy (CHFA DAP subordinate financing)  DAP Loan Estimate (LE)					
2	Original DAP Note (closed in the name of CHFA)  DAP Closing Disclosure (CD)					
3	Original DAP Deed					
	Miscellaneous Documents (if applicable)					
1	4					
2	5					
3	6					

### **CHFA - LOAN FILE SUBMISSION FORM**

### SERVICER: IDAHO HOUSING AND FINANCE ASSOCIATION

### GOVERNMENT MORTGAGES



(Form for FHA, USDA-RD, VA Only)

		(, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, 0.	DA-ND, VA Olliy)	
	CHFA LEAN LOAN Date:					
	All Files Submitted To CHFA Are Required To Be Scanned In Checklist Order					
COMPLETE THE FOLLOWING TO SUBMIT LOANS IN CHFA LOS:						
	Update All Applicable Fields In LOS - Confirm Program Type & Interest Rate - Including DAP Worksheet (If applicable)					
	Complete And Submit CHFA LOS Additional Data Screen					
	Upload The Final Loan Application (1003) In CHFA LOS					
		L	ender / Seller (	ON	TACT INFORMATION	
File	Contact Name & Title		Telephone & Ext.		Contacts Email Address	
			BORROWER	IN	FORMATION	
СН	FA Loan #	IHFA Loan #	23.11.3172.	_	mary Borrower Name (Last, First)	
LOAN FILE SUBIMISSION TO INCLUDE, but is not limited to the following documentation (as applicable). Documentation requirements may differ by program.						
CREDIT PACKAGE DOCUMENTS - CHECK ONLY ITEMS APPLICABLE  Commitment / Loan Exceptions / Transmittal				K		
	File Submission Checklist - Ch		,		USDA-RD Form 3555-18 Conditional Commitment for S/Fam Ln Guarantee	33
1	Other Subordinate Financing			5	HUD 92900LT - Final Underwriting & Transmittal Summary (signed by UW & dated)	
2	Loan Exception Documentation		pprovai Document		VA Form 26-6393 Loan Analysis (signed by UW & dated)	
3	Final Transmittal Summary (1008) FNMA (USDA Loans ONLY - signed by UW & dated)		ne ONLY . sidned by UW & dated).	H	The second Education (Signed by on a dated)	1
4	Tillal Transmittal Sammary (1	occ) i itivir (osci Ece	is one; - signed by on a dated)	H		
			First Mortgage Loar	Δn	proval & Application	
	Final/Verified Loan Applicatio	n (1003)	THIS WOITE AGO LOGI	·ΛΡ	AUS Findings - Final version (DU, LP, GUS)	
1	Initial Loan Application (1003		or & In Originator\	3	7100 Findings - Findi version (Do, EF, 000)	
2	midal Egan Application (1005)	, (Signed by bollow	er & Errongmator)	$\vdash$		61
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	Credit & Fraud Checks				
1 2 3	Credit Supplements (if applicable) Credit Report - RMCR / Tri-Merge (associated to AUS, if applicable) Bankruptcy Report / Discharge (if applicable) Letter addressing Adverse Credit and/or Discrepancies - signed & dated	6	Credit Report Inquiry Explanation with Documentation - signed & dated Divorce Decree / Property Separation Agreements (if applicable) Child Support Verification (if applicable)		
Ц		Ш			
Щ	Income / Employment - (Most recent Documentation on Top)				
1	Income Analysis Worksheet - Lender or CHFA Form 064-0309 (Repayment)	7	Academic Student Transcript - for full-time student (or pay stub) if DAP LN		
2	Income Analysis Worksheet - Lender or CHFA Form 064-0309 (Income Limit	8	IRS Tax Return Transcripts - 3 most recent - 1 yr if targeted area		
3	Verification of Employment (past 2 yrs with start/end dates)		~ or ~		
4	Current paystubs (reflecting 30 days & YTD income)	8	Fed. Tax Return-Personal Signed 3 most recent - 1 yr if target area - all schedules		
5	Verif. of Supplemental Income - Soc Sec, Pension Award (or per AUS)	8	Fed. Tax Return-Business Signed 3 most recent - 2 yrs if target area - all schedules		
6	W-2's, 1099's - Most recent 2 yrs	9	Income Letter(s) of Explanation (if applicable)		
	Assets - (Most recent Documentation on Top)				
1	Cleared Earnest Money Check (copy) with source of funds (if applicable)	4	Any Additional Supporting Asset Documentation (if applicable)		
2	Gift Documentation per FNMA guidelines	5	Asset Statements (Bank name & ownership) most recent 3 mths - all accounts		
3	DAPS: Document source of deposit & withdrawals >10% of mnthly income	_			
_					
		<u>Ы</u>	appraisal		
1		<u>Ы</u>	Appraisal  Escrow Holdback Agreement (if applicable)		
1 2	Property	<u>Ы</u>			
2	Appraisal Report (include Photos, Street View, Comparables)	<u>Ы</u>	Escrow Holdback Agreement (if applicable)		
2 3	Appraisal Report (include Photos, Street View, Comparables) Final / Repair Inspection with Photos - FNMA 1004D (if applicable)	<u>Ы</u>	Escrow Holdback Agreement (if applicable)  203(K) Rehabilitation Loans		
1 2 3	Appraisal Report (include Photos, Street View, Comparables)  Final / Repair Inspection with Photos - FNMA 1004D (if applicable)  Certificate of Occupancy (if applicable)	<u>Ы</u>	Escrow Holdback Agreement (if applicable)  203(K) Rehabilitation Loans  HUD 92700 - Maximum Mtg Worksheet		
1 2 3 4 5	Appraisal Report (include Photos, Street View, Comparables)  Final / Repair Inspection with Photos - FNMA 1004D (if applicable)  Certificate of Occupancy (if applicable)  Evidence Condo is VA / FHA approved	<u>Ы</u>	Escrow Holdback Agreement (if applicable)  203(K) Rehabilitation Loans  HUD 92700 - Maximum Mtg Worksheet  HUD Consultant Report (if applicable)		
1 2 3 4 5	Appraisal Report (include Photos, Street View, Comparables)  Final / Repair Inspection with Photos - FNMA 1004D (if applicable)  Certificate of Occupancy (if applicable)  Evidence Condo is VA / FHA approved  Flood Life of Loan Determination Certificate	10 10 2 3	Escrow Holdback Agreement (if applicable)  203(K) Rehabilitation Loans  HUD 92700 - Maximum Mtg Worksheet  HUD Consultant Report (if applicable)  Work Estimates - Fully Executed - Copy		
1 2 3 4 5 6	Appraisal Report (include Photos, Street View, Comparables)  Final / Repair Inspection with Photos - FNMA 1004D (if applicable)  Certificate of Occupancy (if applicable)  Evidence Condo is VA / FHA approved  Flood Life of Loan Determination Certificate  Flood Hazard Notice	10 10 2 3	Escrow Holdback Agreement (if applicable)  203(K) Rehabilitation Loans  HUD 92700 - Maximum Mtg Worksheet  HUD Consultant Report (if applicable)  Work Estimates - Fully Executed - Copy  Work Write-up and signed Contract - Copy		

### IHFA Government Mtg - Continued

THE A GOVERNMENT WAS CONTAINED					
CHFA REQUIRED DOCUMENTS (if applicable)					
Federal Recapture Tax Notice - Potential Tax - 051-0597	Veterans Statement - Due on Sale - 018-0296				
Federal Recapture Tax Notice - Understanding Tax - 050-0597	VA Eligibility Certificate - or - Automated Certificate of Eligibility				
Federal Recapture Tax Notice - Method to Compute (LEAN Only)	Military Form DD214 Separation Documents (Honorable Discharge)				
IRS Form 4506-T - Copy (completed & signed for each Borrower)					
Borrower Eligibility Certificate - 014-1107					
DAP - Application for Downpayment Only - DAPappONLY	Homeownership Counseling				
DAP - Borrower's Certificate - DAP 95-05	Pre-Closing Homebuyer Education Certificate (3Hr)				
Loan Estimate (LE) Initial Disclosure (1st Mtg & DAP if applicable)	Pre-Purchase Homebuyer Education Certificate (8Hr)				
Landlord Verif. of Tenant Address - 060-1005 or Lease, or Recertification	Online Homebuyer Education (e-Home America) Certificate				
Police Statement of Eligibility - 031-027	Financial Fitness Certificate				
Teacher Statement of Eligibility - 031-030	Landlord Certificate (if multifamily)				
	П				
CLOSING DOCUMENTS - IDAHO	HOUSING AND FINANCE ASSOC.				
Final FNMA 1003 uploaded in "Lender Connection" Web Portal	Documents Delivered Electronically in "Lender Connection"				
"Lender Connection" Loan Information Completed Online	Original/Final Documents Mailed To: Idaho Housing and Finance Association - 565 W. Myrtle St Boise, ID 83702				
Detail Purchase Advice Funding Sheet - CHFA Form 066-0408	Participating Lender Certification - CHFA Form 019-1101				
LEAN Lender Commitment Letter - Fully Executed	Copy - Deactived Title for Manuf. Home showing Property as Real Property				
Commitment Letter - (CHFA)	Well, Septic Inspections (if applicable)				
CHFA DAP (Subordinate Financing) - Copy Executed Commitment Letter Only	New Construction Exhibits (if applicable)				
Other Subordinate Financing - Copy Second Mortgage Note & Deed	UCDP - Submission Summary Report				
s IHFA - Certif. of Accelerated Delivery Form 1040 (see Lender Connection)	Private Mtg Insurance Certificate				
Flood Life of Loan Determination - Certificate Transferred to HomeLoanSer	Private Mtg Insurance Cancellation Disclosures - Assigned to HomeLoanServ				
7 Flood Insurance Policy (if applicable) HomeLoanServ listed loss payee w/LN#					
	Servicing Transfer Discl "Goodbye Letter" Borrower notified of HmLnServ info				
B Hazard Ins. Policy/Binder - HomeLoanServ listed loss payee with LN #					
Hazard Ins. Policy/Binder - HomeLoanServ listed loss payee with LN #  Hazard Ins Condo Master Insurance Policy (if applicable)	Servicing Transfer Discl "Goodbye Letter" Borrower notified of HmLnServ info				
	Servicing Transfer Discl "Goodbye Letter" Borrower notified of HmLnServ info  Original Note (First Mtg) - Endorsed to IHFA				
Hazard Ins Condo Master Insurance Policy (if applicable)	Servicing Transfer Discl "Goodbye Letter" Borrower notified of HmLnServ info Original Note (First Mtg) - Endorsed to IHFA Mtg Deed/Sec. Instr., Applicable Riders, Legal Descrip - Copy (First Mtg) Immigration & Naturalization Services (INS) Card - Copy				
Hazard Ins Condo Master Insurance Policy (if applicable)  Hazard Ins Condo "Walls In" Binder - H-06 policy (if applicable)	Servicing Transfer Discl "Goodbye Letter" Borrower notified of HmLnServ info Original Note (First Mtg) - Endorsed to IHFA  Mtg Deed/Sec. Instr., Applicable Riders, Legal Descrip - Copy (First Mtg) Immigration & Naturalization Services (INS) Card - Copy				
9 Hazard Ins Condo Master Insurance Policy (if applicable) 10 Hazard Ins Condo "Walls In" Binder - H-06 policy (if applicable) 11 Mortgage Assignment to IHFA - ISAOA ATIMA -Copy (if not utilizing MERS)	Servicing Transfer Discl "Goodbye Letter" Borrower notified of HmLnServ info Original Note (First Mtg) - Endorsed to IHFA  Mtg Deed/Sec. Instr., Applicable Riders, Legal Descrip - Copy (First Mtg) Immigration & Naturalization Services (INS) Card - Copy Legal Address matches Note, Deed, 1003 App'l, AUS, Flood Cert., Ins. etc.				

CHFA DAP CLOSING DOCUMENTS (if applicable)				
Homeowners insurance policy to include second mortgagee clause as follows:  Connecticut Housing Finance Authority C/O HomeLoanServ, its successors and/or assigns as their interests may appear: P.O. Box 7899-Boise, ID 83707				
Executed Commitment Letter - Copy (CHFA DAP subordinate financing) Original DAP Note (closed in the name of CHFA) Original DAP Deed	DAP Loan Estimate (LE)  DAP Closing Disclosure (CD)			
FHA, VA, USDA-RD S	SPECIFIC DOCUMENTS			
FHA Docume	nts (if applicable)			
HUD 92900A - Addendum to Initial Loan Application	3 FHA Amendatory Clause/ RE Certification - signed & dated by all parties			
FHA Connection Case # Assignment	HUD 92800.5B - Conditional Commitment Stmnt of Appraised Value			
VA Documen	its (if applicable)			
Form 26-1802a / HUD Form 92900A - Addendum to Initial Ln Application  VA Form 26-1866 Cert. of Commitment - if prior apprvd, must be unexpired				
USDA-RD Docum	ments (if applicable)			
Form 1980-19 Guaranteed Ln Closing Report - Proof Upfront Ln Fee Paid Form 3555-11 Guaranteed Rural Housing Lender Record Change	Form 3555-17 Loan Note Guarantee  Form 3555-21 Request for S/Fam Housing Loan Guarantee			
**Recorded Mtg & Assignment, Title Policy and FHA MIC/VA LGC/USDA-RD LNG must be delivered within 90 days of loan purchase**				

# **Success Tips**



## Questions



# SFAMinquiry@CHFA.org



# LOAN ORIGINATION SYSTEM (LOS)

