

Questions and Answers as of June 12, 2023, CHFA 258-Request for Proposals (“RFP”) for Insurance Broker/Broker of Record for CHFA:

Question: Please confirm the total annual compensation paid to the current insurance broker for the past 1, 2 and 3 years.

Answer: The current insurance broker was paid a commission not to exceed 8 percent of the premium for each insurance type. The commission was included in the insurance premium.

Question: Please confirm if the current broker is paid on a fixed fee compensation basis, commission amount inside policy premiums, or if a hybrid arrangement, details on it.

Answer: The current insurance broker was paid a commission not to exceed 8 percent of the policy premium for each insurance type inside the policy premiums.

Question: Please provide a schedule of insurance coverage for the coverage listed in the RFP, including name of carrier, date of coverage, primary limits, deductibles, and premium.

Answer: Please see the attached.

Question: Please provide 5 years of currently valued loss runs for the coverage listed in the RFP, if available.

Answer: The requested information is not currently available.

Question: Please provide the top priorities to CHFA as it relates to insurance and risk management.

Answer: Transparency and appropriate coverage are priorities at this time. Other priorities can be discussed with the selected vendor.

Question: Will CHFA use applicable risk management consultants to assist with this RFP insurance broker selection?

Answer: CHFA reserves the right to use consultants to assist during an RFP.

Question: Please provide names of the RFP selection committee if appropriate.

Answer: The selection/evaluation team has not yet been determined.

Question: Please provide the decision-making criteria used by CHFA in selecting a broker through this RFP.

Answer: The selection and evaluation criteria are listed in the RFP.

Question: Who is CHFA's current insurance broker/broker of record?

Answer: CHFA's current insurance broker of record is Arthur J. Gallagher Risk Management Services Inc.

Question: What is the reason for the RFP? Contract expiration? Dissatisfaction with current broker? New scope of services, etc.?

Answer: From time to time, CHFA issues Requests for Proposals for certain services, including insurance brokers. The anticipated schedule for commencing services and the scope of services are in the RFP.

SUMMARY INSURANCE

Connecticut Housing Finance Authority
 999 West Street
 Rocky Hill, CT 06067

COVERAGE	LIMITS/DEDUCTIBLE(S)	INSURANCE COMPANY	TERM	PREMIUM
I. PUBLIC OFFICIALS LIABILITY <u>Limits</u> Aggregate Limit Each Claim	 \$ 2,000,000 \$ 2,000,000	ACE American Insurance Co.	1/1/23 – 1/1/24	\$49,389
II. EXCESS PUBLIC OFFICIALS \$3MM X \$2MM Each Claim Limit Aggregate Limit	 \$ 3,000,000 \$ 3,000,000	Indian Harbor Insurance Company	1/1/23 – 1/1/24	\$35,070 (Includes \$250 Policy Fees)
III. EXCESS PUBLIC OFFICIALS \$5MM X \$5MM Each Claim Limit Aggregate Limit	 \$ 5,000,000 \$ 5,000,000	Kinsale Insurance Company	1/1/23 – 1/1/24	\$46,447 (Includes \$150 Policy Fees)
IV. EXCESS PUBLIC OFFICIALS \$1MM X \$10MM Each Claim Limit Aggregate Limit	 \$ 1,000,000 \$ 1,000,000	Evanston Insurance Company	1/1/23 – 1/1/24	\$9,300

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COVERAGE	LIMITS/DEDUCTIBLE(S)	INSURANCE COMPANY	TERM	PREMIUM
VIII. CRIME				
<i><u>Insuring Agreement (Limits)</u></i>				
Employee Dishonesty	\$ 11,500,000	Great American Insurance Company	3/2/23 – 1/1/24	\$17,689 (Annual Premium of \$21,159)
Forgery or Alteration	\$ 650,000			
Computer Hacking	\$ 500,000			
Funds Transfer Fraud	\$ 500,000			
Faithful Performance	\$ 1,000,000			
<i><u>Deductibles</u></i>				
Employee Dishonesty	\$ 100,000			
Forgery or Alteration	\$ 50,000			
Computer Hacking	\$ 50,000			
Funds Transfer Fraud	\$ 50,000			
Faithful Performance	\$ 100,000			
IX. FORCED PLACE GENERAL LIABILITY & PROPERTY				
<i><u>Property (Including Flood and Earthquake)</u></i>				
Per Location	\$ 5,000,000	Underwriters at Lloyd's London	1/1/21 – 1/1/24	As Reported
Flood	\$ 2,500,000			
Earthquake	\$ 2,500,000			
<i><u>Property Deductibles (Each and every loss, each location)</u></i>				
Coverage Amount less than \$100,000	\$ 1,000			
	\$ 2,000			

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Coverage Amount from \$100,000 - \$250,000 Coverage Amount greater than \$250,000	\$ 2,500			
<u>General Liability Limits of Insurance</u>	\$ 1,000,000			
Occurrence Limit	\$ 2,000,000			
General Aggregate Limit	Not Covered			
Aggregate Limit	\$ 1,000,000			
Personal and Advertising Injury	\$ 50,000			
Fire Damage (Any One Fire)	\$ 5,000			
Medical Payments (Any One Person)				
X. FORCED FLOOD		Underwriters at Lloyd's London		
A. Building Property				
Residential Dwellings (1-4 Units)	\$ 250,000			
Other Residential Buildings	\$ 500,000			
Commercial Properties	\$ 500,000			
B. Debris Removal, Loss Avoidance Measures And Loss Assessment	Inclusive of Coverage A but not > \$1,000			
C. Increase Cost of Compliance	\$ 30,000			
D. Temporary Dwelling Residence	Inclusive of Coverage A but not > \$1,000			
E. Personal Property Residential Personal Property	\$ 100,000			
Personal Property Business Personal Property	\$ 500,000			
<u>Deductible</u>				
Every Loss, Each Location	\$ 1,000			

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Each and Every Loss, Each Location, Applicable only to 1-4 Family Residential Properties located in MA	\$ 5,000			
XI. MORTGAGE IMPAIRMENT		Underwriters at Lloyds, London	1/1/22 – 1/1/25	\$80,193
<i>Limits</i>				
A(1) – Direct Physical or Damage from Required Perils Coverage (Any One Loss)	\$ 5,000,000			
A(2) – Procuring or Maintaining Mortgagors’ Insurance Policies Coverage (Any One Claim)	\$ 5,000,000			
A(3) – Failure to Pay Real Estate Tax Mortgage Interest Coverage (Any One Claim)	\$ 5,000,000			
B(1) - Real Estate Tax Coverage (Any One Claim)	\$ 250,000			
B(2) – Recordation Coverage	Nil			
B(3) – Life and Disability Insurance Coverage	Nil			
B(4) – Flood Act Coverage (Any One Certificate Year)	\$ 1,000,000			
B(5) – GNMA, FNMA and FHLMC Guidelines Compliance Coverage	Nil			
B(6) – Title Errors and Omissions Coverage	Nil			
B(7) – Custodial Insurance	Nil			

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XI. MORTGAGE IMPAIRMENT (CONTINUED)				
C Direct Physical Loss or Damage from Balance of Perils Coverage (Any One Certificate Year)	\$ 5,000,000	Underwriters at Lloyds, London	1/1/22 – 1/1/25	Included Above
D – Loss of VA, FHA, SBA or Private Mortgage Guarantee Coverage (Any One Certificate Year)	\$ 1,000,000			
E - Loss of Mortgage Interest due to Defective Title Coverage	Nil			
<u>Deductibles</u>				
A(1) (Any One Mortgage)	\$ 2,500			
A(2) (Any One Claim)	\$ 2,500			
A(3) (Any One Claim)	\$ 2,500			
B(1) (Any One Claim)	\$ 1,000			
B(2)	Nil			
B(3)	Nil			
B(4) (Any One Claim)	\$ 1,000			
B(5)	Nil			
B(6)	Nil			
B(7)	Nil			
C (Any One Loss or Occurrence)	\$ 50,000			
D (Any One Loss)	\$ 10,000			
E	Nil			

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COVERAGE	LIMITS/DEDUCTIBLE(S)	INSURANCE COMPANY	TERM	PREMIUM
XII. CYBER LIABILITY		Cowbell Insurance Agency, LLC (RPS)	1/1/23 – 1/1/24	\$54,015 (Includes TRIA and Fees)
Policy Aggregate Limit of Insurance	\$ 3,000,000			
Retention	\$ 50,000			
<u>Liability Expense</u>				
Liability Costs	\$ 3,000,000			
PCI Costs	\$ 3,000,000			
Regulatory Costs	\$ 3,000,000			
<u>First Party Expense</u>				
Cowbell Breach Fund	\$ 3,000,000			
Data Restoration Costs	\$ 3,000,000			
Extortion Costs	\$ 3,000,000			
Business Impersonation Costs	\$ 3,000,000			
Reputational Harm Expense	\$ 1,500,000			
<u>First Party Loss</u>				
Business Interruption Loss	\$ 3,000,000			
Contingent Business Interruption Loss	\$ 3,000,000			
System Failure	\$ 3,000,000			
Contingent System Failure	\$ 3,000,000			
Cyber Crime Loss	\$ 250,000			
Bricking Costs	\$ 1,000,000			
Criminal Reward Costs	\$ 100,000			

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COVERAGE	LIMITS/DEDUCTIBLE(S)	INSURANCE COMPANY	TERM	PREMIUM
<u>Coverage Endorsements</u>				
California Consumer Privacy Act	\$ 3,000,000			
General Data Protection Regulation	\$ 3,000,000			
Utility Fraud Attack	\$ 100,000			
Media Liability	\$ 3,000,000			
Cryptojacking - \$25k Deductible	\$ 100,000			